



Panama, May 22, 2012
Note No.AG-416-12/ca

Subject: Invitation to the 2012 ICN Cartel Workshop (Panama, 2-4 October).

Dear ICN Member,

The Panamanian Consumer Protection and Free Competition Authority (ACODECO) invite you to the 2012 International Competition Network (ICN) Cartel Workshop, which will be held in Panama City, Panama, from October 2 to 4, 2012.

The 2012 Cartel Workshop will be the 9th annual workshop hosted under ICN promotion, and is a continuation of the series of agency-led conferences that began in 1999.

During the three-day Workshop, discussions will focus on effective strategies to investigate cartel conduct. The Workshop will build on the foundations of global cartel enforcement by highlighting previous Cartel Working Group work products, including the Anti-Cartel Enforcement Manual.

During the Workshop sessions, participants will discuss topics covered by the Anti-Cartel Enforcement Manual, such as: Searches, Raids and Inspections; Drafting and Implementing an Effective Leniency Program; Digital Evidence Gathering; Cartel Case Initiation; Investigative Strategies; Interviewing Techniques; and Cartel Case Resolution Methods. The sessions will include in-depth discussions concerning how the Manual Chapters have been used in practice.

One half day of the Workshop will be devoted to a hypothetical case. From detection to internationally coordinated formal powers to prosecutions, representatives from competition agencies will bring participants inside a hypothetical international cartel case. Sessions geared towards younger agencies will also be held.

In addition to ICN member agencies, Non-Governmental Advisors (NGAs) will be invited to participate in selected portions of the Workshop.

The ACODECO looks forward to meeting with ICN members, agencies and NGAs in Panama City, October 2012!

Sincerely yours

PEDRO M. MEILÁN N.
Administrator

